

JANUARY 2019

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HOME ACCENTS TODAY

UNIVERSE
STUDY

*Our biennial look
at industry growth*

WINTER
MARKETS

Trends, intros and events



How much hope can you give?

HOME FOR HOPE DAY WILL BE JAN. 10 DURING THE ATLANTA GIFT & HOME FURNISHINGS MARKET



JENNIFER
BURTON

@jburtonedits

More than 1.7 million new cases of cancer will be diagnosed in the United States this year, and some 600,000 people will die from the disease, according to the National Cancer Institute.

It's a cruel disease that touches — or will touch — all of us at some point.

Take me, for instance. Both my parents have faced and fought cancer, and while both have been cancer-free for years, I'm reminded of their battle every time I fill out health forms at the doctor's office and check those family history boxes.

This past year, a woman I know only through social media bravely shared posts as her husband was diagnosed, fought and eventually died from pancreatic cancer. He had no symptoms, and in four months, he was gone. He was only 44. And he left behind four amazing children, ages 7 to 13, who will grow up with a hole in their lives where their funny, free-spirited, loving father should be.

It is stories like this that move us to tears, but it's places like City of Hope that give us a reason to believe that



Learn more about how you can help fight cancer during **Home for Hope: A Day of Giving** on Thursday, Jan. 10 during the Atlanta markets at homeaccentstoday.com/homeforhope

maybe one day cancer will no longer destroy so many lives.

This month, I'm proud that Home Accents Today and Progressive Business Media are again partnering with AmericasMart to present Home for Hope: A Day of Giving, supporting clinicians and researchers at City of Hope as they continue their work to prevent and cure cancer, diabetes and other life-threatening diseases.

How does it work? On Thursday, Jan. 10, during the Atlanta International Gift & Home Furnishings Market and Atlanta International Area Rug Market, participating home accents vendors can join lead sponsors Surya and Uttermost to dedicate a portion of the day's sales to City of Hope.

The 2019 Home for Hope vendors will be identified at market with special signage, window clings and

stickers, and will be promoted in marketing, editorial and social media coverage of the effort — before, during and after market.

Vendors and market attendees may also participate by making a direct donation of \$500 or more.

You can find links to donate and more information, including the informative columns that Chuck Reilly has been writing about City of Hope at our special site, homeaccentstoday.com/homeforhope.

I hope many companies and customers will join us in this meaningful Day of Giving, all for a cause that affects so many of us.

As the old saying goes, "The life you save may be your own." ■

Tell me what you're doing to help others at jburton@homeaccentstoday.com.

FINDING HOPE

Bringing in the new year with gifts of life



CHUCK REILLY

So how fast did 2018 go?! Every year just seems to go faster than the last. It really gives you cause to slow the pace, sit back and reflect on all we did this year.

On the work side, we are all navigating the challenges of surpassing last year's numbers. From a family standpoint, we hopefully sharpened that saw with much deserved vacation time.

This is the time of year to reflect. To evaluate the past year and make adjustments for the year ahead. In the world of philanthropy, our industry should stand proud knowing we make a difference in the world of medicine and beyond. Simply put, we have helped people that needed it and still do.

From the heroic efforts of the Malouf team in fighting child slavery — raising funds to send teams to ground zero to help save children's lives worldwide — to the notable progress being made by the Wanek Family Project to cure Type 1 diabetes, the furniture industry has shown its passion to give back.

2019 will be a challenging year, no doubt, with the global uncertainties that lie ahead. But that is always the case and yet our "we will prevail" attitude gets us through it. And this

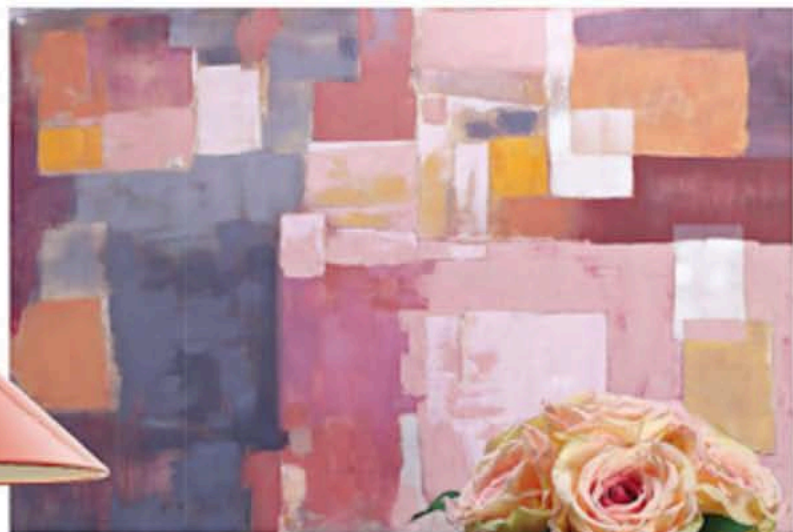
year will no doubt start to fly by before we know it. So, as we reflect on 2018 and plan our time and budgets as well as our strategy for success, I want to thank you all in advance for keeping organizations like City of Hope in your plans for 2019.

City of Hope has been our industry philanthropy of choice for more than 50 years. In that time, we have truly made a difference. There are so many cancers that are curable and controllable today that would've been death sentences just 50 short years ago, and that's been made possible because of your commitment to saving lives.

City of Hope is far more than a California institution as we have seen firsthand the impact research has had, from New Jersey to China.

Happy New Year, furniture industry! And congratulations on another fantastic year of giving back to the world. ■

Chuck Reilly, EVP of Amni Innovation Corp, is chairman of City of Hope's International Home Furnishings Industry Group. Founded in 1973, City of Hope, in Duarte, Calif., is a world leader in the research and treatment of cancer, diabetes and other serious diseases.



BLUSH + CORAL PINK

BY LAUREN BURKHEAD



1 Zuo / 2 Bridgewater Candle Company / 3 Hudson Valley Lighting / 4 Imax / 5 Allstate Floral
6 Classic Home / 7 Peking Handicraft / 8 Napa Home & Garden / 9 Surya / 10 Abbyson

FINE LINES

CAREFULLY CALCULATED COMPOSITIONS OF LINES, SPHERES AND SHAPES CONVEY A SENSE OF ORDER, ESSENTIAL QUALITY AND SATISFYING CALM.



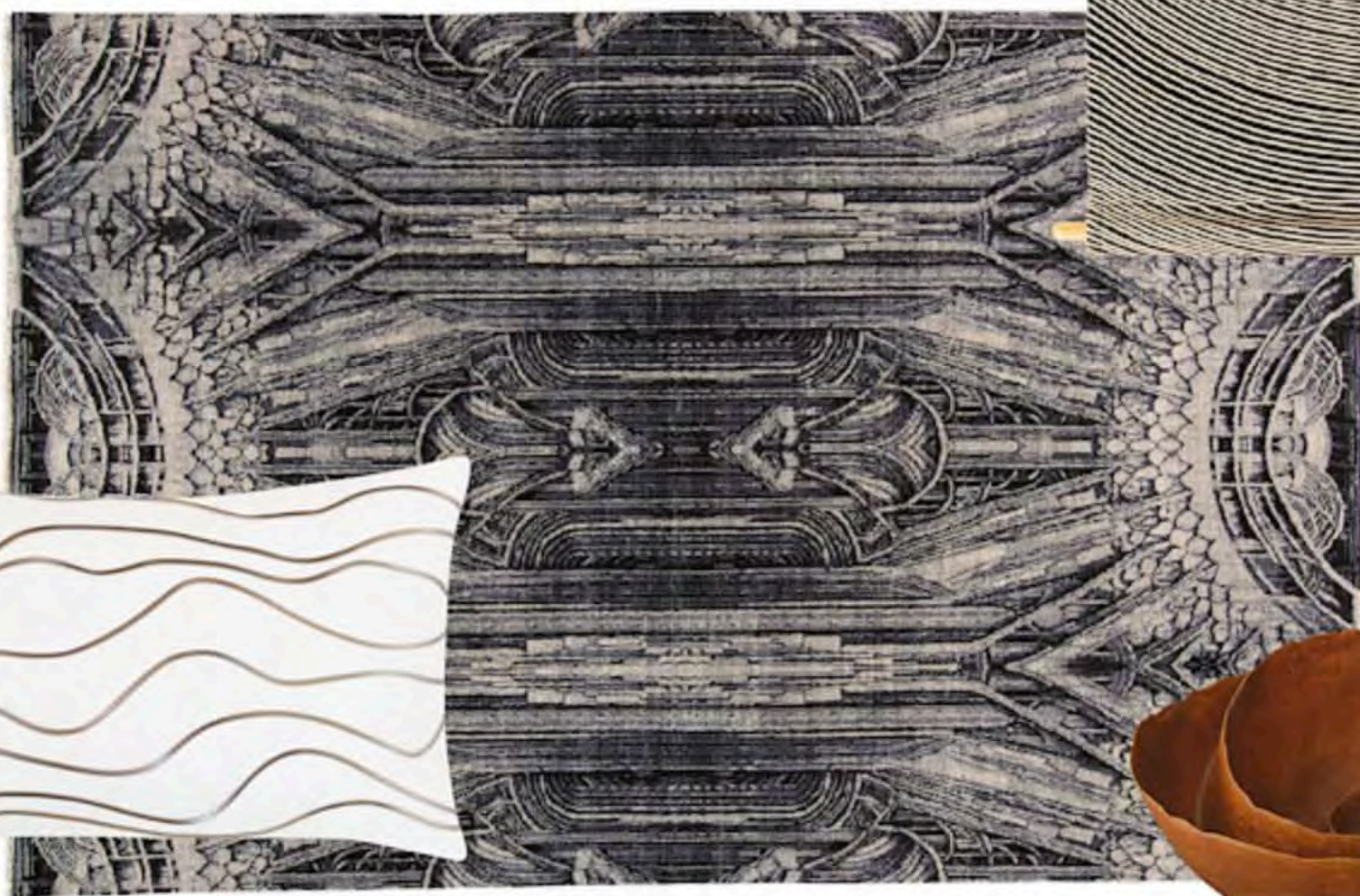
Flower wall art, copper, Phillips Collection (Atlanta, Dallas, Las Vegas, New York)



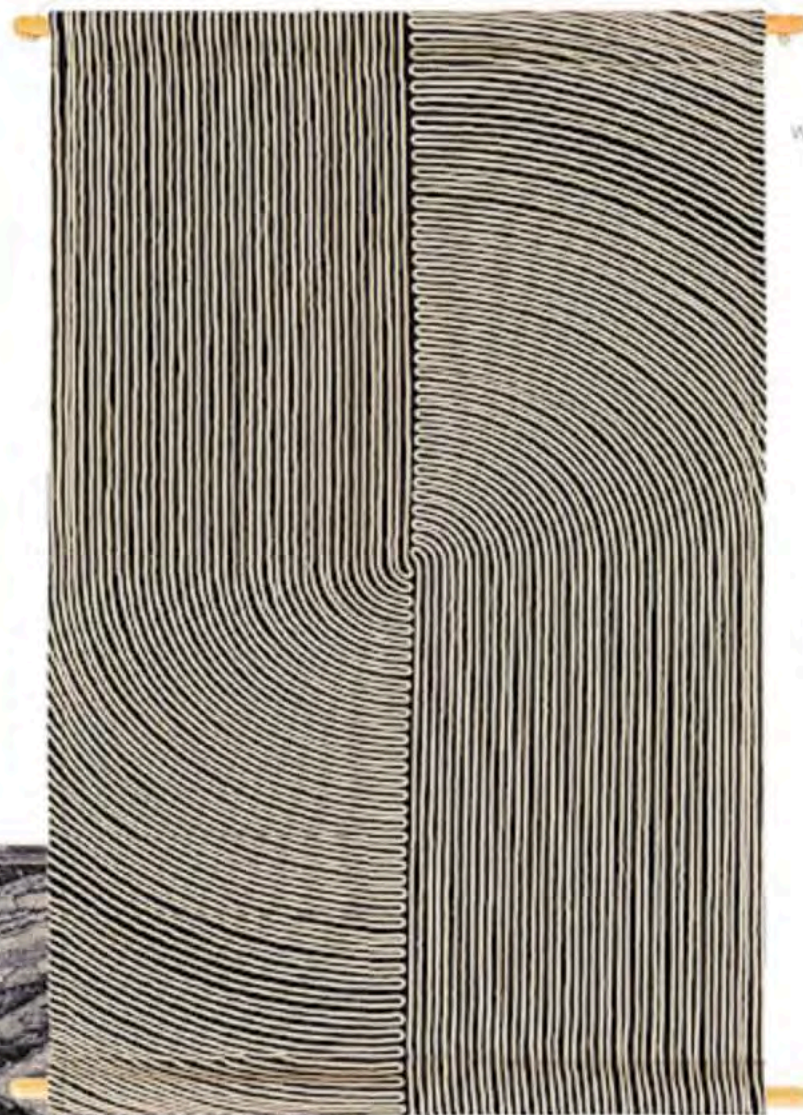
Krane lamp, bronze finish, Pacific Coast Lighting (Las Vegas)



Banks pillow with metallic silver trim, Eastern Accents (Atlanta, Las Vegas)



Lyn hand-knotted wool rug, Feizy (Dallas, Las Vegas, New York)



Wall hanging, Surya (Atlanta, Dallas)



Santos chandelier, Currey & Company (Atlanta, Dallas, Las Vegas, New York)



Liou chair, charcoal, Interlude Home (Las Vegas)



Summit vase, Import Collection (Dallas, Las Vegas)

Studio A Home (Atlanta, Dallas, Las Vegas, New York)

INSPIRE PAIRINGS

Crestview,
Emissary



Artmax,
Currey & Company



Phillips Collection,
Interlude Home



LAMPS + SIDE TABLES

BY LAUREN BURKHEAD

*LIKE PEANUT BUTTER AND JELLY, COOKIES
AND CREAM, LAMPS AND SIDE TABLES ARE
M.F.E.O ... MADE FOR EACH OTHER.*

Uttermost,
Moe's Home
Collection



Stylecraft,
Surya



Hudson Valley
Lighting,
Hooker Furniture



First credit, lamps; second credit, side tables.

NEW PRODUCTS WINTER MARKETS



RESOURCE INTERNATIONAL
Dallas, Las Vegas, New York



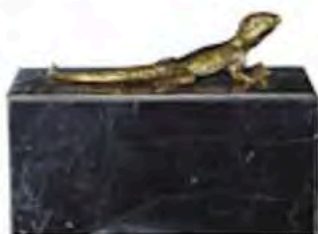
ROCKING THE CLOCK
Las Vegas



SAGEBROOK HOME
Atlanta, Dallas, Las Vegas, Los Angeles



STUDIO ARTIQUE BY TIMOTHY'S
Las Vegas



REVELATION BY UTTERMOST
Atlanta, Dallas, Las Vegas



ROLF GLASS
Atlanta, Las Vegas



SISCOVERS
Las Vegas



STYLECRAFT HOME COLLECTION
Atlanta, Dallas, Las Vegas



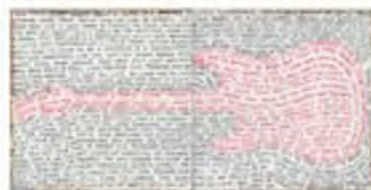
RO SHAM BEAUX
Atlanta, Dallas



SAFAVIEH
Atlanta, Las Vegas, New York



SPICHER AND COMPANY
Atlanta



SUGARBOO & CO.
Atlanta, Las Vegas



ROBERT SELIGER FURNITURE
Las Vegas



STUDIO A HOME
Atlanta, Dallas, Las Vegas



SURYA
Atlanta, Dallas